

Lumber Broker

<u>Description:</u> Lumber Broker/Trader is sought to join an existing team of "A" players. A lumber <u>broker</u> is a professional who facilitates the sale of timber and/or finished lumber between growers, sawmills, lumber yards and consumers.

Applicants must be able to execute sales via initial cold-calling, recognizing opportunities and the action that follows. Proven lumber trading experience is invaluable. We are seeking individuals that will bring or develop different business segments than those we are already established within. This is a commission-base position offering the highest of scales. The expected earning is unlimited. Average income for our current traders is + \$200K. Full medical insurance, flexible healthcare spending accounts, 401(k) with company-matching opportunities are provided. All responses are kept highly-confidential.

<u>Hiring Organization</u>: Mill Direct Lumber Sales is long-standing, highly-respected trading organization with footholds in a variety of specialties & niches. We are exceptionally strong financially and looking to populate our existing team. We are located in a new Class A office setting in beautiful Lake Oswego, OR. We provide the highest technology available in a team setting to ensure success around the world.

Qualifications:

- Business Degree from a credited University or college.
- > Strong phone sales skills with a professional attitude.
- > Team approach, professionalism, strong business ethics, creativity and persistence.
- Ability to communicate (verbally and written) effectively and professionally with internal and external contacts at all levels.
- Proficient in internet research, lead sourcing, MS Outlook, Word and Excel.
- Ability to occasionally travel domestically.

Please reply to this post via email: Human-resources@MillDirectLumber.com.